



## **Member Service Representative - FT Carol Stream, IL**

### **Well, well, well. Look who it is...**

We've been waiting for you to swing by and check us out. We have some jobs here at Andigo that could be a great fit for you, since you have a hankering for a fast-paced, get-it-done workplace and a passion for helping people, just like the rest of our team.

But before we get into all that, a little about us. While you may not have heard our name – say it with us, “Andigo sounds like indigo” – we’ve expanded to 40,000 members and lots of sponsor organizations (businesses with a bank-at-work perk for their employees). Good folks from the greater Chicago area and across country.

Did you catch that? That one word you won't see big banks use? “Members,” that's right. Andigo is a not-for-profit, member-owned credit union. We exist for one and only one reason: to help our members achieve their goals whenever, wherever they go. Because we're not a bank, we don't drive up profits just because shareholders demand it. Instead, we focus on driving up member happiness through low loan rates, high deposit rates and low or no fee products and services. Makes banks seem like kind of a bummer, huh? That's why we need to get the word out about all of the great opposite-of-bummer things we're doing for our members here at Andigo.

That's why we need you.

You're someone who sees a wrong and rights it. You take work seriously but not yourself. You want to surround yourself with other highly motivated, highly fun people who want to grow Andigo. You want to prove that when we set a goal to make a difference in our members' lives. Together we truly can. That's not easy, but you already know that because you're a person who loves a challenge as much as you love top compensation and A+ benefits for your hard work.

We think you belong here, do you? Thought so. Let's go!

### **Summary**

The Member Service Representative (MSR) is responsible for delivering an exceptional member experience, especially as it relates to handling transactions and providing customer service in the branch. The MSR assists the members with the financial service needs necessary to improve their financial lives and ensure ease with doing business at Andigo.

## Essential Duties and Responsibilities

- Possess exceptional knowledge of consumer products and services and be able to identify opportunities to offer these at every appropriate opportunity, whether it be at the point of building the member relationship or cross-selling to enhance the relationship.
- Assist with teller transactions, member service issues, safe deposit box support and any other branch support duties assigned by the supervisor or branch manager.
- Understand basic knowledge of all remote channels, to include how to enroll for these services and when to offer them to members. These channels include online banking, mobile banking, bill payments, voice response unit (VRU) and shared branching.
- Open new accounts for consumer clients. Adhere to all required compliance guidelines and Andigo processes and procedures to ensure all audit and quality control reviews are passed with 100% accuracy.
- Identify opportunities to refer loans to the real estate, lending sales and business services teams. Possess proficiency in all consumer loan types, to include auto, home equity, personal, first mortgage – along with other ancillary services, such as CU Realty, GAP and MRC products.
- Identify opportunities to refer members to the wealth management advisors to qualified members.
- Meet and/or exceed established sales and referral goals; enter information into Andigo TIP portal for tracking purposes.
- Handle customer service requests as appropriate, such as address changes, statement delivery options, overdraft services, minor code changes, basic account title changes, debit/credit card requests, travel notes, etc.
- Partner with branch team and community development specialist to develop local campaigns and promotions geared toward generating new business for the branch.
- Proactively seek out and make recommendations for process improvements related to member service delivery and other efficiencies for the branch.
- Participate in and support business development efforts, to include attending community events.
- Assist in the development and updating of branch policies and procedures.
- Comply with all policies, procedures and regulatory banking requirements. Complete all necessary compliance and IT-related training courses.
- Responsible for the professionalism and appearance of the office
- Handle other duties as assigned.

**Qualifications**

To perform this job successfully, an individual must be able to perform each essential duty satisfactorily. The requirements listed below are representative of the knowledge, skill, and/or ability required. Reasonable accommodations may be made to enable individuals with disabilities to perform essential functions.

**Education and/or Experience**

Requires a high-school diploma and a minimum of two years of sales experience.

**Technical / Interpersonal Skills**

- Positive attitude and the ability to build rapport in person and over the phone.
- Excellent written and oral communication skills.
- Ability to work in an organized manner in a fast-paced environment while handling multiple priorities simultaneously.
- Experience in consultative selling techniques and process with the demonstrated ability to listen well, understand individual circumstances, and make customized recommendations based on each individual situation.
- Pays close attention to detail with a high degree of accuracy.
- Orientation toward action and driving for results.
- Must be proficient in the use of Windows office products and the Internet.

**Physical Demands**

Ability to stand for excessive periods of time and work in an environment with frequent interruptions. Ability to lift up to 25 pounds.

**Work Environment**

The noise level in the work environment is moderate and can occasionally become loud.

**Compensation and Benefits**

Andigo is proud to offer a comprehensive benefits package that includes medical, dental, vision and life insurance options. A generous 401(k) and vacation plans.

**EEO Disclaimer:**

Andigo is an Equal Opportunity Employer. We do not discriminate on the basis of race, religion, color, sex, age, national origin or disability.

**To apply**

**Please send your resume to Georgia Katsianis at [georgia@careerdevsavant.com](mailto:georgia@careerdevsavant.com)**